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# The Effectiveness of Whitelisting: a User-Study

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## Abstract

We believe this paper is the first extensive user-study of whitelisting email addresses. While whitelists are common in social networking and instant messaging (*e.g.*, buddies), they have not caught on in email systems. Instead, most of us use spam filters that try to identify all the senders we do not want to accept email from. With whitelists we only need to identify the much smaller set of users who *can* legitimately send us email - generally most of these users are known to us. In our study we built and deployed a whitelisting email service - named DOEmail - along with a Thunderbird add-on to try and make whitelists easy to manage. During the past two years, over 120 users have used DOEmail. As expected, we find that almost no spam makes it to users' inboxes, and less than 1% of legitimate email is mis-classified. We measure how hard it is for users to manage their whitelists, and conclude that after initial setup, the burden is very low. Our system uses challenge-responses to identify whether unknown senders are legitimate. The jury is still out as to how effective they are, and we continue to study them.

## 1 Motivation

Although current content-based spam prevention techniques have demonstrated some success in reducing the amount of spam reaching our inbox, the amount of spam sent is still growing, reportedly accounting for as much as 95% of all email in 2007 [18, 23].

A contributor to this rising tide is the notorious arms race between spammers and filter-writers. As filters improve, spammers strive to send as many permutations of their emails as possible until they find “winning” combinations that pass the spam filter checks. In turn, more stringent filters are deployed, leading to more legitimate email being tagged as spam (false positives). This seemingly endless spiral has created a cottage industry [1, 25] to help deliver marketing materials unfiltered to your inbox.

In the back of all our minds lies the fear that - in the long run - it is a losing proposition to try to identify all senders, and permutations of content, that we do not want in our inbox.

An alternate approach is whitelisting. A whitelist identifies the people you will accept email from - this includes our friends, family, and other contacts. Clearly the size of the set of people we *want* to hear from is much smaller and more manageable than the set of people we *don't*. We show later that our whitelist grows slowly over time.

However, whitelisting has not gained much traction as a way to reduce spam. The two most common concerns about whitelisting are [12, 13]:

- Whitelisting relies on authenticated source addresses. Historically, very few source addresses have been authenticated.
- Maintaining a whitelist is too much work for the user.

The first concern appears to be diminishing over time. A recent report [8] shows that, today, the majority of legitimate email uses at least one the following source authentication schemes: SPF [29], SenderID [15], DomainKeys [11], DKIM [7]. In the long term we believe unauthenticated sources will cease to be a problem.

The second concern has received surprisingly little attention; we are not aware of any studies of the impact that whitelisting has on email senders and receivers. While it's clear that a whitelist requires maintenance and may filter legitimate mail, we are unaware of any reports of how the false positive and negative rates of whitelisting compare to content filtering in an operational whitelisting system.

In this paper we try to shed some light on the value and difficulty of whitelisting. We implemented and ran an operational whitelisting mail service, called DOEmail<sup>1</sup> for nearly two years supporting over 120 users. Here, we present the results of our user-study.

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<sup>1</sup>DOEmail stands for Default Off Email.

As one would expect, we find that whitelisting can protect our inbox much more effectively than content-based filtering. Further, the amount of day-to-day maintenance required by users was surprisingly low – on average less than half of the users performed any maintenance of their whitelists or blacklists each day. The burden on the sender was similarly low; fewer than 5% of senders had to manually add themselves to the receiver’s whitelist by completing a challenge. False-positive rates were very low (0.81%), similar to effective content-based filtering. Since this value is non-zero, our users are still required to periodically scan through a list of non-whitelisted messages to identify legitimate email.

Our paper is organized as follows: section 2 provides an overview of our DOEmail system, section 3 contains statistics and analysis of the system’s operation, section 4 describes our deployment experiences, section 5 includes a discussion of limitations of our system, section 6 explores existing work, and finally we conclude in section 7.

## 2 DOEmail

There are several existing email whitelisting services such as [16, 19, 20, 21, 24]; and in many ways DOEmail is similar to these. When designing DOEmail, our goal was to make it easy to use, and easy for us to collect usage data for this study. DOEmail is not particularly novel, and shares many features with the systems above. The benefit of implementing it ourselves was that we could tailor it for our research purposes, to collect the data in the results section below.

### 2.1 Overview

DOEmail provides a basic forwarding service. Users sign up for a DOEmail account and redirect their existing email through it.<sup>2</sup> Each DOEmail user has a doemail.org email address (*e.g.*, `derickso@doemail.org`), and their own whitelists and blacklists. Each user owns four whitelists:

- **Individuals.** Individual email addresses we will always accept email from, *e.g.*, `person@domain.com`.
- **Domains.** Domains we will always accept email from, *e.g.*, `domain.com`, or `.edu`.
- **Mailing lists.** Mailing lists we will always accept email from, *e.g.*, `interesting_list@mailman.stanford.edu`. As we’ll see later, mailing lists need to be handled differently (and carefully).
- **Disposable addresses.** A list of addresses we can give to someone (or a web service) to reach us, regardless of the address they are sending from,

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<sup>2</sup>Section 4.2 describes how this works in more detail.

*e.g.*, `derickso+united_airlines@doemail.org`; similar to those used in Mail Avenger [17]. Disposable addresses are easily revoked if a sender abuses them.

Similarly, each user also owns two blacklists: one for individuals, and one for entire domains.

In DOEmail, whitelists can be populated in three ways:

1. **Manually by recipient.** Users can manually add entries to their whitelist. We describe the user interface below.
2. **Automatically add outgoing email addresses.** When we send email to someone, we are usually OK with them sending email to us. DOEmail allows users to automatically add all outgoing email addresses to the whitelist.
3. **Manually by sender.** If email is received from an address that doesn’t match a whitelist or a blacklist, DOEmail sends a *challenge* to the sender. The challenge consists of clicking on a URL, taking the user to a website which (optionally)<sup>3</sup> contains a CAPTCHA<sup>4</sup>. When the sender completes the challenge, their email address is whitelisted and their email is delivered to the DOEmail user. The basic idea is that almost all SPAM is generated by computers; so SPAM-generating computers won’t be able to get on our whitelist.

Our study examines many of the pros and cons of the last item on the list: the *challenge* that is sent to the sender. On one hand, we might expect that a CAPTCHA will raise the bar high enough to shut off almost all spam - and we’ll see that it does. On the other hand, it may raise the bar too high for some senders. Our friends, family and colleagues might be put-off, offended or confused when we ask them to fill out a CAPTCHA, or they might be unable to do so (*e.g.*, the visually impaired). Our study tries to scientifically evaluate this tradeoff.

In summary, figure 1 shows the decision process DOEmail follows when an email arrives. First, DOEmail checks the blacklist; if it matches, the email is dropped.

Second, DOEmail checks to see if the email comes from another DOEmail server. There is a danger that two DOEmail users never whitelist each other because the *challenge* never reaches their inbox. Therefore, outgo-

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<sup>3</sup>DOEmail users can specify whether new senders must complete a CAPTCHA or not

<sup>4</sup>Essentially a distorted image that is easily recognizable by humans, but not by computers [27]. Currently DOEmail only supports reCAPTCHA [3] which contains a visual and optional audio-based turing test, but there is no reason this approach cannot be extended to other tests.

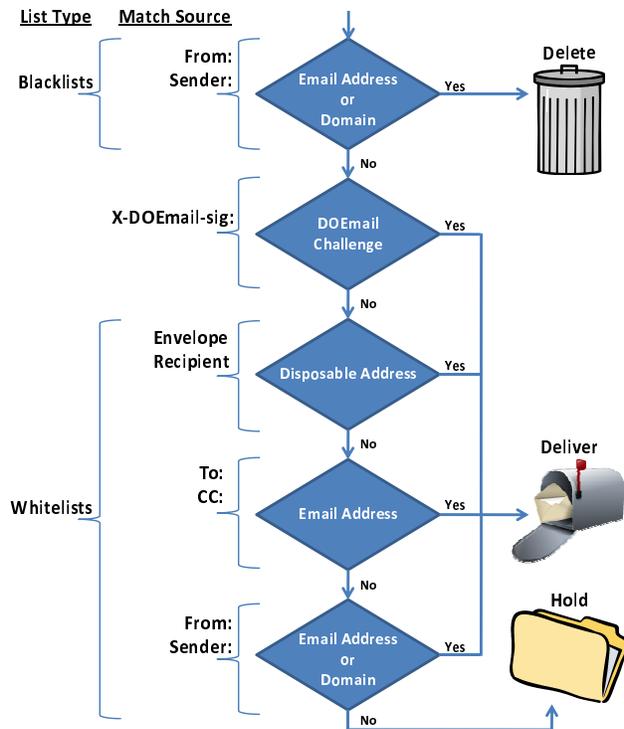


Figure 1: Decision Flow Diagram

ing DOEmail challenges are marked,<sup>5</sup> so the challenge bypasses all checks and is delivered directly to the inbox.

Third, DOEmail checks to see if the email matches any of the recipient’s four whitelists. If it does, it is delivered to the inbox.

Finally, if the email doesn’t match a blacklist or whitelist, it is added to the user’s *pending list*, and a *challenge* is sent to the sender. If the sender correctly completes the challenge, the email is removed from the pending list and delivered to the inbox; the sender’s email address is added to the user’s whitelist.

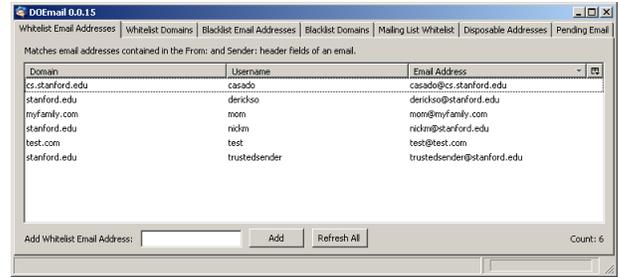
## 2.2 Challenges and pending email

The challenge allows a human sender to add themselves to the recipient’s whitelist, but makes it difficult (and not cost effective) for a spammer. While a spammer could perform the required functions to satisfy the challenge, it is unlikely they will take the effort to do so. Of the over 500,000 emails DOEmail processed, we only verified this happening twice, both times from fraudulent Nigerian-based scams [22].

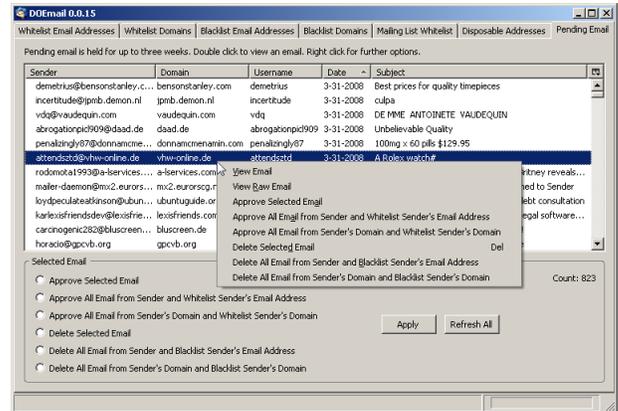
Similar to a spam folder, the user is able to view the contents of the pending email folder and can manually whitelist (or blacklist) email addresses and domains associated with waiting messages.

DOEmail holds pending email for up to three weeks

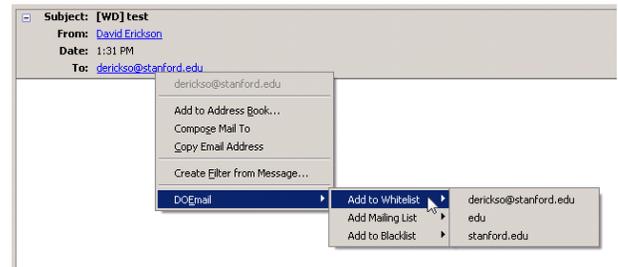
<sup>5</sup>The mark is a X-DOEmail-sig email header containing an RSA encrypted hash covering the body of the message and a timestamp.



(a) Email Whitelist



(b) Pending Email



(c) Dynamic Context Menus

Figure 2: DOEmail Thunderbird add-on from the receive date, and then deletes it.

## 2.3 User Interface

When designing DOEmail, our main goal was to make it easy and appealing enough to use that we could encourage 100-200 users to participate in our study. We soon realized that DOEmail needed an easy-to-use user-interface. Building good, intuitive user-interfaces is not easy and consumed a large part of our study.

We built two user-interfaces to help users manage their whitelists, blacklists and pending email. The first is a Mozilla Thunderbird add-on, the second a web-based interface.

### 2.3.1 Thunderbird add-on

Thunderbird is a powerful, free, and widely-used email client, and was used by 44% of our users.

The Thunderbird add-on has too many features to list here, but the main ones are:

1. **Whitelist and blacklist management.** Figure 2(a) shows the add-on’s main page. Each tab contains a specific whitelist or blacklist and an interface to add/remove from it. Also, any email address visible in Thunderbird can be quickly added to a whitelist or blacklist by right-clicking on it (see figure 2(c)). This feature has proven to be very popular and easy to use.
2. **Pending email folder.** The pending email tab (see figure 2(b)) displays a list of the user’s pending email (*i.e.*, email for which a challenge has been sent, but not yet completed). The user can whitelist (or blacklist) the sender or their domain, and move the email to their inbox. Or the user can manually delete the email. To help the user decide, they can open and view the email in a Thunderbird window.
3. **Mass import of addresses to whitelist or blacklist.** Users can import all (or a subset of) the email addresses found in a Thunderbird folder (inbox, sent, etc.) into a whitelist or blacklist. This feature is very useful for first-time DOEmail users.
4. **Processing result.** A column containing a graphic representing the type of rule that each email matched during DOEmail’s processing is displayed in Thunderbird’s main email list.

We tried to design and test all these features carefully so-as to make it easy for new users to migrate to DOEmail, while showing them the control and power they have over their whitelist and blacklist.

### 2.3.2 Web Interface

The web interface provides similar functionality to the Thunderbird add-on. Users can edit their whitelists and blacklists, and view their pending mail folder. Users can also personalize the outgoing *challenge* email, and ask for a daily summary of pending email.

The web interface displays a variety of usage statistics and graphs, including: the total number of email received by the user per day, the number of emails that matched whitelists and blacklists, how many matched neither and went into the pending folder, the number of CAPTCHAs completed by senders, and the number of manually confirmed emails by the recipient.

### 2.4 System Setup

Figure 3 is a high-level overview of the DOEmail system. Users forward email from their existing accounts to their DOEmail address. Incoming mail is handled by Mail Avenger which acts as the incoming SMTP server. Received emails are post-processed by a number of Python scripts which perform the blacklist and

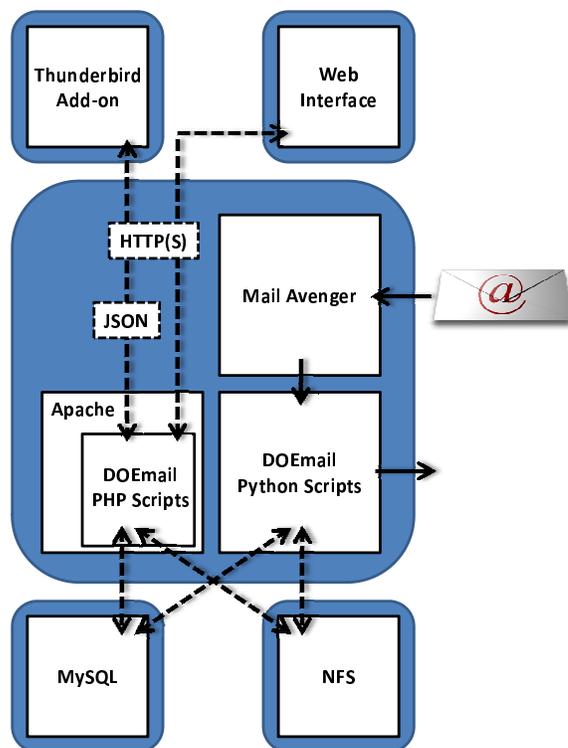


Figure 3: System diagram showing how mail flows in and out of DOEmail denoted by solid lines, as well as inter-system communication denoted by dashed lines. Dark squares with rounded corners denote single physical systems.

whitelist filtering, store pending email locally, and forward accepted email out to user accounts. Integrating with existing email accounts requires processing to determine whether or not incoming email has already been passed through DOEmail.<sup>6</sup>

The Thunderbird add-on is based on JavaScript and XUL [6], and communicates with a PHP service page using HTTPS, and transmits data encoded in JavaScript Object Notation (JSON) [2]. The DOEmail servers run an Apache web server with access to the DOEmail configuration state, the pending email list, and the whitelists and blacklists. The web interface is built using PHP.

Incoming email is handled by a single DOEmail server with redundant backup servers for fail-over. If the primary server goes down, a backup server is automatically allocated the active IP. Account information and all whitelists and blacklists are stored in a MySQL database. Pending emails are stored on a filesystem with snapshot support.

### 2.5 DOEmail Deployment

DOEmail has been operational at Stanford University for nearly two years and has hosted over 120 users. We

<sup>6</sup>We found this to be a non-trivial hurdle when migrating new users which we discuss further in section 4.2.

deployed DOEmail in the Electrical Engineering and Computer Science departments at Stanford University. Many professors, staff and students actively use it on three large departmental and university email servers, including `stanford.edu`. Nearly 70 users off campus used it too - forwarding their email from a variety of email servers through DOEmail.

DOEmail currently receives around 9,000 emails per day during the week, of which roughly half do not have a corresponding whitelist or blacklist and are thus held pending approval. On average, the system receives 60 challenge responses from senders per day.

### 3 Results

We collected lots of live data with DOEmail from real users, and we try to make sense of it here. As we'll see, it's a little hard to make "apples with apples" comparisons, because we have no definitive test of whether an email is really spam or not. In most cases, we compare with the decisions made by SpamAssassin or from hints from what the user does (*e.g.*, if they manually accept an email from their inbox).

#### 3.1 Our Data

The data reported in this section was collected from 07/13/07 through 02/29/08, encompassing a total of 592,794 emails received by 112 user accounts. An overview of the data is presented in table 1.

DOEmail logs the headers of all incoming email, all manual edits of whitelists and blacklists, and events involving sender challenges and responses. For comparison, we ran all incoming email through SpamAssassin [4]<sup>7</sup>.

DOEmail divides email into three categories: accepted, deleted, and outstanding. "Accepted" emails are those that matched a whitelist entry, were confirmed by the sender through challenge-response, or confirmed manually by the DOEmail user. 55.55% of email was "accepted".

Our system deleted just 37.84% of received email - much lower than the 90+% spam reported elsewhere [18, 23]. This is for three reasons. First, users forward email from other systems (*e.g.*, `stanford.edu`, or Gmail), and these systems already filter some email that is marked as "very high likelihood" of being spam. Second, many of our users are students and have recently created email addresses. It takes time for an email address to be publicized and end up in spam lists. Last, several of our users are system administrators who receive large quantities of (non-spam) auto-generated reports from systems they manage.

Email is "Deleted" for one of three reasons: if it is blacklisted, if it expires while on the pending list (the default timeout is three weeks), or manually deleted

<sup>7</sup>A very popular content-based spam filter.

	# of emails	% of total
<b>Total Email</b>	592794	
<b>Accepted</b>	329277	55.55
Whitelist	320097	53.40
Sender Confirmed	4382	0.74
Manually Confirmed	4798	0.81
<i>sent challenge</i>	3864	0.65
<i>not sent challenge</i>	934	0.16
<b>Deleted</b>	224320	37.84
Blacklist	84065	14.18
Expired	79297	13.35
Manually Deleted	60958	10.28
<b>Outstanding</b>	39197	6.61

Table 1: Number of emails received between 07/13/07 and 02/29/08 categorized by the action taken by DOEmail

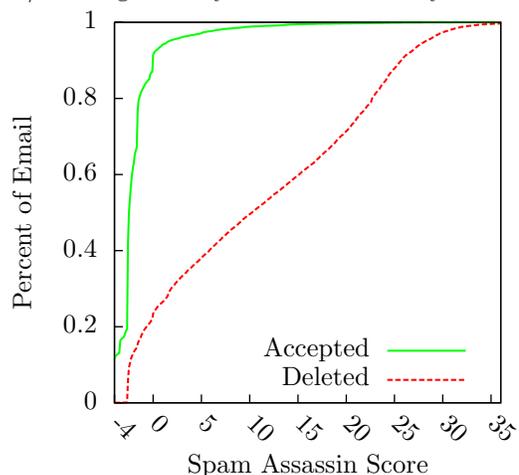


Figure 4: CDF plots of the SpamAssassin scores of accepted and deleted email.

from the pending list by the user.

When the experiment ended, 6.61% of received email was still sitting in users' pending folders.

#### 3.2 False positives

A false positive means an email was rejected by DOEmail, but should have been accepted. We have no definitive measure of whether or not an email should have been accepted, but we can estimate it. If a user manually accepts an email in their pending folder, we assume it should have been accepted and was therefore a false positive. Our users manually accepted 0.81% of the total received email, which was 1.46% of accepted email.

This is an underestimate of the real false-positive rate: a user might not check the pending file and miss an email that should have been accepted. However, we noticed that - particularly when they were new to DOEmail - most users checked their pending file quite regularly.

#### 3.3 Comparing with SpamAssassin

SpamAssassin calculates a score for each email - the higher the score, the more likely it is spam. If it crosses a threshold it is dropped. We were interested

to know how SpamAssassin would score the email that DOEmail accepted or deleted. Figure 4 shows the CDF of these SpamAssassin scores.

First look at the “Accepted” curve. As expected, email that makes it to the inbox also has a very low SpamAssassin score.

The “Deleted” curve tells a very different story: almost all scores in the range 0-30 are equally likely, showing there is no good threshold for SpamAssassin to use. For example, if we filter all emails with a score greater than 2, we will accept 90% of legitimate messages, but accept nearly 30% of spam. If we want to only get 10% of the spam (SA score of -2.4), we only receive 54% of the legitimate emails. This quite surprising result illustrating the extent of the continued arms race between spam generators and spam filter creators.

We can’t make a perfect comparison of false negatives with DOEmail, because we don’t have access to the user’s inbox, so we can’t reliably tell if an accepted email was in fact spam (*i.e.*, a false negative). It shouldn’t be surprising that DOEmail has a very low false negative rate: the user is explicitly involved in deciding what email to accept, and whom to accept it from. This is clearly the main advantage of whitelisting. Anecdotally - as users of DOEmail ourselves - we can report that DOEmail almost never accepts spam – less than 1% of our accepted email was spam, and they are almost always the result of forged source addresses (which as we said earlier, is becoming more difficult to do).

We can make a rough comparison between DOEmail and SpamAssassin. While DOEmail almost never has a false negative, it appears to have about a 1% false positive rate. On the other hand, from our data, SpamAssassin can have 30% false negatives and still have 10% false positives.

DOEmail also makes it very clear that - even to human users - the definition of spam is not always precise. Is a chain letter from a friend spam or just a slight nuisance? When we receive five identical announcements for the same event (*e.g.*, a conference or a talk), are four of them spam? If we are not interested in the event, should all five copies have been identified as spam? The answer is not obvious. Another example of hard-to-classify email - familiar to any faculty member - is the email received from prospective students around the world just prior to a university admissions deadline. If the same email is sent individually to every faculty member, most professors would describe it as spam. If an email is sent to just one faculty member, perhaps it was not spam. Clearly, the definition of spam is context specific. In this particular example we noticed that DOEmail’s challenges had the interesting and desirable effect of slightly “raising the bar” for the sender; and in general only the legitimate senders took the time to respond to the challenge.

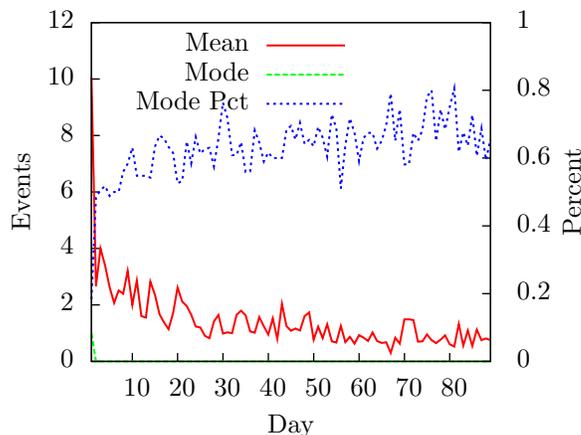


Figure 5: Shows the median, mode, and what percentage of users the mode accounts for, of events performed by a user per day after registering for DOEmail

### 3.3.1 User Overhead

**Managing whitelists** We wanted to understand the burden DOEmail imposes on its users – how much work it takes to maintain whitelists and blacklists. Figure 5 shows the average number of times users modified their whitelists and blacklists per day. An action here is defined as adding an entry to, or removing one from a list. The user interface allows users to add and remove multiple entries at a time from whitelists and blacklists; this graph considers such operations as a single action. We evaluate users starting from the day they sign up until they cease being active, or hit the 90 day activity mark.

As expected, maintenance is highest to start with - when users are setting up and tuning their whitelists and blacklists. It is interesting how quickly the maintenance drops. On the first day of use, the average number of actions performed is 10. This decreases to half by the second day. After three weeks users are interacting with the system less than twice per day, and eventually to just once on average.

We noticed that a minority of users took a very active role in managing their mail accounts and their interactions inflate the results. On the other hand, the mode indicates that the majority of users don’t interact with DOEmail at all on a day-to-day basis. As is shown in the graph, after the first day, over 50% of the users don’t perform any manual modifications to their whitelists, and this number increases to greater than 60% over the first two months.

**Challenge emails and the pending folder** We also wanted to know how much effort users devoted to managing the pending folder, and how effective the challenge-response emails are.

Table 1 shows that 1.55% of email was accepted, but required action by either the sender or the DOEmail user. If DOEmail *didn’t* send challenges, this is the amount of email users would need to manually confirm.

With *challenge* emails, our users manually confirmed

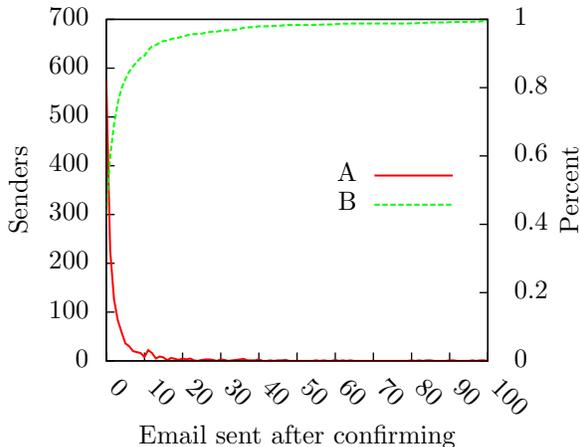


Figure 6: The number of senders sending specific quantities of email to a DOEmail recipient for 90 days after completing the challenge response process, along with the cumulative percentage

0.81% of accepted email; *i.e.*, challenge emails roughly halved the number of manual confirmations. We expected the challenge emails to reduce the amount of manual work by more than this.

We estimate that only 53.14% of legitimate senders reply to a challenge. But we have low confidence in the accuracy or meaningfulness of this result – we are continuing to study it further. The problem is that we can’t tell why the sender didn’t respond. It might be that most of them are legitimate, but auto-generated senders (*e.g.*, from an online commerce site). We are exploring ways to make it easier for users to whitelist auto-generated emails when they sign up for an online service; for example, by adding DOEmail support to Firefox. Other factors contribute to the low response rate: challenges are sometimes filtered as spam before reaching the original sender. As we discuss later, after many iterations of the challenge, we have not completely avoided being tagged as spam by all major email providers. Another problem is that users are often distrustful of emails containing links. To try and mitigate this fear, DOEmail users can personalize challenges, for example by adding a photograph of the user.

**Blacklists** We were quite surprised that users blacklisted 14.18% of their received email. But on closer inspection we found that 96.4% of all blacklisted email was for one user who was on many unwanted mailing lists. From the user’s perspective, blacklisting email addresses and domains to eliminate this email was faster than hunting down and attempting to unsubscribe from all of the disparate sending locations.

If we remove this user from consideration, the remaining users blacklisted less than 1% of their received email.

### 3.4 Sender Overhead

It is hard to quantify how painful or burdensome DOEmail challenges are. Anecdotally, we heard many

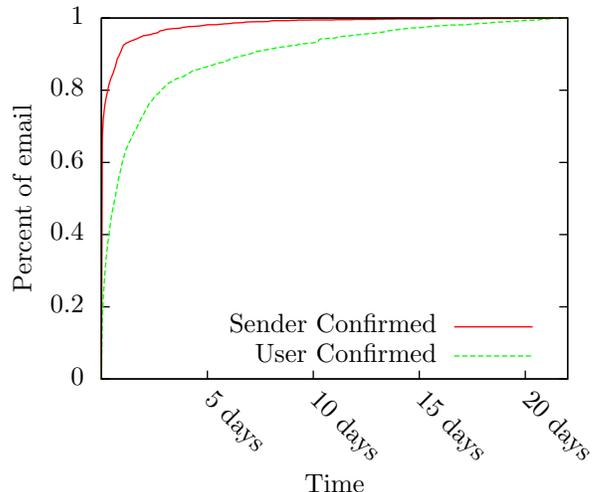


Figure 7: CDF plotting how long it takes senders to complete the challenge-response process compared with DOEmail users manually confirming email

responses — some senders don’t mind, and are happy to fill out the challenge (once). Some senders simply ignored it. Some were offended to be asked to verify they are humans.

For those senders who completed challenges, we tracked the number of subsequent emails they sent to the same receiver over a 90 day period after the initial email.

The line labeled A in figure 6 shows a curve of the number of senders (left y-axis) and the quantity of email sent (x-axis). The line labeled B is a cumulative percentage of the same values. 43% of senders did not send a single email to the DOEmail user after the initial email. And 75% of senders sent 3 or fewer emails after confirming. For this group the challenges make up a relatively high percentage of the total communication (over 25%).

But perhaps we shouldn’t be surprised – could it mean that users are very good at creating whitelists that cover almost everyone they communicate with frequently? This indeed appears to be the case: only 4.4% of all user/sender pairs who exchanged valid email completed a challenge response. This is encouraging news for whitelisting. It appears that many users whitelist entire trusted domains (*e.g.*, `stanford.edu` or `my_employer.com`), drastically reducing the number of challenges that need to be sent.

#### 3.4.1 Response times

We also explore the distribution of time it takes senders to respond to the challenges. In figure 7 we plot a CDF of the delivery times of email from unknown senders that are eventually confirmed by the sender, or manually confirmed by the user. Over half of the email confirmed by senders occurs in under 15 minutes from the time it was initially delivered to the system, and 95% within the first 24 hours. As expected, the manually confirmed curve is delayed to give the sender time to confirm. However, email is

confirmed by DOEmail users as long as the 3 week expiration date, suggesting that retention beyond 3 weeks may be necessary.

## 4 Deployment Experience

We faced many practical challenges and unforeseen complications while running the operational system. We describe some of them here.

### 4.1 Mailing lists

Mailing lists created an interesting problem. DOEmail maintains a separate whitelist for mailing lists; instead of matching on the sender’s email address, it matches on the **To** and **CC** fields. This is because emails from mailing lists typically set the **To** or **CC** field equal to the name of the mailing list. If the user is subscribed to the mailing list, it is assumed that all emails from the list should be accepted (unless the sender is blacklisted).

Alternatively, we could have whitelisted the **List-ID** header (recommended by RFC 2919 [10]), but many mailing lists don’t yet adhere to the RFC that calls for the **List-ID** email header.

DOEmail assists users in identifying mailing lists using the following algorithm. If an incoming email doesn’t match a blacklist or whitelist, check to see if it contains **List-\*** headers. If it does then extract all email addresses contained in the **From**, **Sender**, **To**, and **CC** header fields. Check if any of these email addresses are contained in the **List-\*** headers. If a match is found, assume it is a mailing list address based on the observation that some mailing lists place their identifiable address into one of the **List-\*** headers. We keep track of all the email addresses that match the **List-\*** header, as well as addresses from emails with no match. The addresses seen most frequently will likely be mailing lists.

Potential mailing list addresses are presented to the user through the web interface. They can then be added to the whitelist, deleted, or ignored.

To avoid creating spam of its own, DOEmail does not send challenge emails to mailing lists.

### 4.2 Account integration

To attract as broad a user base as possible, DOEmail was designed to integrate with existing email accounts. This proved to be harder than we anticipated. Novice users had a difficult time configuring their existing email accounts to forward email to DOEmail. Of those that were able to forward, some had mail servers which would rewrite the **From** or **Sender** email header of all forwarded email with the user’s email address, behavior that is consistent with forwarding from a mail client, but not a server.

The ability to re-inject DOEmail filtered email back into the user’s original email account turned out to

be prohibitively difficult. Supporting this required the user’s server to differentiate between email received for the first time, and email that has been processed by DOEmail. We have been unable to identify a free major email provider that can enable this in a clean way<sup>8</sup>.

At Stanford this turned out to be much easier. For example, the main stanford.edu domain forwards email to a final destination server, which enabled us to interpose DOEmail between the two. On other Stanford systems we used specially configured email addresses (eg. `derickso+clean@adomain.com`) that when sent to, would deliver cleaned email directly to the inbox, meanwhile all other email is forwarded to DOEmail. As a last resort it is possible to use two email accounts, one for receiving and forwarding to DOEmail, and one to receive all the clean email, although this is a cumbersome solution.

### 4.3 Sender challenges

We had to craft challenges so that they wouldn’t be tagged or dropped by the sender’s spam filter. We implemented multiple techniques to reduce the chance this would happen. Our outgoing challenges are composed of a text-only section of the email, along with an optional (on by default) HTML portion. We embedded the images in the email itself to decrease the likelihood that the email would be considered spam due to linking to external images. We also created an SPF entry for our domain, specifying which IP addresses are approved for sending email from `doemail.org`. Lastly we hash and sign all outgoing challenges with DomainKeys signatures. Despite this it appears some major providers (*e.g.*, Yahoo!) classify our challenges as spam.

## 5 Limitations

**Backscatter** Challenges sent in reply to spam containing forged sender addresses are considered “backscatter”. Backscatter is often considered as contributing to the spam problem because it can be sent to users that never originated an email, and can also cause a flurry of failed delivery status notifications to be sent if the email address was invalid.

We believe this problem can be overcome through wide-spread adoption of sender authentication. If a domain advertises its use of sender authentication, and an incoming email purports to be from the domain, but cannot be verified, then the system will not send a challenge email to the spoofed sender address. Thus it is in the domain administrator’s best interests to deploy sender authentication to protect themselves from backscatter.

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<sup>8</sup>We were able to do this with Google’s Gmail, however it involved inserting a character string into each email’s subject that could ‘tag’ it as having been through DOEmail, however we felt this was too intrusive a solution to be viable.

**Automated senders** Email sent from automated senders such as registration confirmations or newsletters cannot be confirmed through challenge-response. As mentioned earlier, DOEmail supports “disposable” addresses that could be used when the sender’s address is unknown. Other methods of handling automated senders involve pre-whitelisting an entire domain, or waiting for the email to arrive and manually confirming it from the pending email.

Going forward we have high hopes that as whitelisting becomes more common, websites will be more explicit in listing the email addresses they plan to send to you from, allowing users to pre-whitelist the addresses. Since beginning work on this project we have seen a large increase in the frequency of such disclosures.

**Challenge collision** Multiple users behind different whitelisting services can complicate the use of challenges. In the worst case, the original sender of the email will have to comb their pending list for the challenge sent by the recipient<sup>9</sup>. One approach to addressing this is for whitelisting services to standardize around sending challenges from a known address or domain (with source authentication). This way, senders can auto-whitelist the address or domain when sending email, in expectation of receiving a challenge. Another approach is to create a challenge-response authority which provides the credentials to allow senders to sign “legitimate” challenges and for receivers to verify them. We don’t feel either of these approaches are particularly elegant and believe this to be a interesting area for future work.

**Mechanical turk attacks** In the context of this paper, a mechanical turk attack would strive to harness large numbers of users to solve the CAPTCHAs presented by the whitelisting system. Generally the users doing the work are “paid” via access to online content. While this may pose a real threat for CAPTCHAs used to protect sending accounts (from which a spammer may send millions of messages), we don’t believe it is a realistic attack to gain access to the inbox of a single user. Because users may immediately blacklist the offending address, the cost to the attackers converges on answering one CAPTCHA per email.

## 6 Related work

There have been numerous proposals for combating spam (and a relative paucity of user based studies). We briefly discuss related mechanisms here.

**Leveraging existing social networks** A number of projects have proposed leveraging existing social networks to help create email whitelists. Re:[12] proposes a privacy preserving approach to using friend-of-friend social networks to expand a single user’s whitelist. Johansen *et al.* [14] examine algorithms

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<sup>9</sup>Note that there isn’t danger of a loop as challenges are sent from addresses that will not issue a reply

for identifying communities of interest (akin to social networks) from existing email traffic patterns. This can be used to aid in whitelist generation or identify networks likely to send spam. In [9], Boykin *et al.* use graph-theoretic methods to analyze email headers. The resulting data is used to create white, black, and gray lists based on the characteristics of existing email networks.

**Sender reputation** Taylor [26] explores the use of sender reputation in the Gmail email service. Sender reputation allows Gmail to classify most senders as good or bad, remaining email is run through traditional statistical classification. Sender reputation could provide a useful input to user (or administrator) automated white and blacklist entries.

**Changing the cost model for senders** Another class of proposals attempts to alter the current cost model of sending spam in which the marginal overhead of sending an additional email converges on zero. The Penny Black Project [5] suggests charging a small fee for every email. This would not effect low volume senders such as users, but could greatly impact spammers who rely on large volumes (and consequently list managers as well unless special measures are taken). Walfish *et al.* [28] propose limited quotas per sender and offers a scalable mechanism for enforcing it.

**Challenge-Response for whitelisting** Many open source and commercial anti-spam systems contain elements found in DOEmail such as whitelists, blacklists, and challenge-response. Examples from the open source community include, TMDA (Tagged Message Delivery Agent) [16], Active Spam Killer (ASK) [19], and Qconfirm [20]. There are also a number of commercial offerings such as Spam Arrest [24] and Clean My Mailbox [21].

## 7 Conclusions

In the past, whitelisting probably didn’t make sense, because it was so easy to spoof sending addresses. Nowadays, spoofing is much harder to do - and will continue to be so - making whitelisting an interesting option. Our study suggests that whitelisting can be very effective, and significantly outperforms SpamAssassin in both false negatives and false positives. It is interesting to note that this is achievable on a simple prototype system with significantly less engineering effort than is devoted to creation of spam filters. But this shouldn’t be surprising: like a buddy-list in IM, a whitelist tries to precisely identify the people we communicate with, or who we allow to send us email. Unless we make a mistake, we will not allow a spammer to send us email. We should expect a well-engineered whitelisting email service to behave almost perfectly.

But the controversy with whitelisting is not the performance, but the overhead imposed on the users. In our system both the sender and the receiver are involved in maintaining the user’s whitelists. We have mixed and

inconclusive results about how much burden our system placed on the sender. We used challenge-response emails to try and separate legitimate users from spam-generating computers. As many as 50% of the challenges to legitimate senders received no response; but we suspect this is because the sender was in fact a legitimate computer (not a human) – e.g., an online commerce site. We believe this can be solved through a better user interface allowing users to whitelist email addresses when they register for an online service. We plan to study this further. On the other hand, our data indicates that the burden on the user (the receiver of email) is very low, with most users doing no manual maintenance after the first few days. We believe that a good user-interface is the key to low maintenance; our system, implemented by a single engineer, placed very little burden on the user. In the future, we expect that finely-tuned whitelisting systems (based on more experience) will require even less maintenance.

In summary, while a more comprehensive study is needed – in which we can more precisely identify spam as a control – we believe that whitelisting deserves much closer attention than it has received in the past.

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